

# PLUS Financial Network

## Preparing for Your Insurance Medical Examination



### Understanding the Process

Before issuing a policy, an insurance company needs medical information about you. A certified health professional gathers this information during the paramedical examination. A paramedical exam includes questions about your medical history, your height and weight, pulse and blood pressure. Additionally, a urine specimen, blood sample and EKG may be needed. The exam usually takes 30 – 45 minutes.

A paramedical independent contractor will contact you to schedule an appointment at your earliest convenience. This meeting can take place at your home, your office, or any other appropriate place.

### Medical History Information

Please be prepared to answer questions about your family medical history. The health professional will ask you about illnesses, surgeries, examinations, and tests that you have had along with any previous history of treatments and medications. You will need to provide the following:

- Name & address of any physician/hospital;
- Date & purpose of the visit;
- Diagnosis;
- Treatments/therapy;
- Medications.

All information given to the health professional is kept strictly confidential. It will be forwarded to the insurance company's home office and used for underwriting purposes only.

The exam is performed at no cost to you. The insurance company pays all costs.



# PLUS Financial Network

## TIPS FOR YOUR LIFE INSURANCE MEDICAL EXAM

### Five to Seven Days Before Your Exam:

- Stick to a healthy diet the week prior to your medical exam. Minimize the use of salt and avoid sugary or excess fatty foods.

### Three Days Before Your Exam:

- Do not drink any alcohol products for 72 hours prior to your life insurance exam. Alcohol is processed by the liver and can cause liver enzymes to become elevated.

### The Day Before The Exam:

- Avoid alcohol and high-cholesterol foods like red meat;
- Avoid foods unusually high in salt content for 24 hours prior to your exam;
- Follow doctor's orders for prescription medications;
- Avoid over-the-counter drugs, including nasal decongestants;
- Get a good night's sleep;
- Make a list of all your current medications and bring it to the exam. Be sure to include dosage, frequency and name of prescribing physician to save time during the exam.

### The Day Of The Exam:

- Have a picture I.D. (preferably a driver's license) available;
- Follow fasting instructions – most insurance companies require a 6-8 hour fast;
- Do not eat breakfast;
- Avoid coffee, soda, tea, and other caffeinated drinks;
- Avoid milk products and juices;
- Avoid tobacco of all forms;
- Avoid strenuous exercise;
- Drink a large glass of water 1 hour before your exam so you can easily void a urine specimen;
- Wear loose-fitting clothing, a short sleeved shirt, or a long sleeved shirt that can be easily rolled up;
- Family history;
- **WOMEN** should not take their test while they are menstruating.



**AUTHORIZATION TO OBTAIN  
AND DISCLOSE INFORMATION**  
HIPAA COMPLIANT

Mailing Address:  
2155 Butterfield Dr., Ste. 102 South  
Troy, MI 48084  
Phone: (248) 356-7587  
Fax: (248) 603-3595  
www.pfnins.com

I understand that PLUS Financial Network, and its staff, the insurers PLUS Financial Network represents and their reinsurers, any insurance support organization and their authorized representatives may need to collect information about me in regard to obtaining insurance coverage.

Therefore, I authorize any physician, medical practitioner, medical examination company, hospital, clinic or other medical facility or medical-related facility, insurance or reinsuring company, the Medical Information Bureau, Inc. (MIB), Motor Vehicle Report (MVR), Prescription Drug Report (PDR), consumer reporting agency (CRA), or employer having information available as to the diagnosis, treatment or prognosis with respect to any physical or mental condition and/or treatment of me to give the insurers listed below, their reinsurers and authorized representatives all such information. This information may include, but is not limited to, documents relating to my mental and physical health, office notes, laboratory studies, pathology reports, test results, mental health records, psychotherapy notes, drug/alcohol abuse, treatment records, pharmacy prescriptions, HIV testing and treatment, STD testing and treatment, any other communicable disease records, genetic testing, general reputation, mode of living, finances, occupation, driving records and other personal traits ("information"). To facilitate rapid submission of such information, I authorize all said sources to give information and records to PLUS Financial Network, its staff and its authorized representatives.

I understand and agree that the information obtained by use of this Authorization will be used by PLUS Financial Network and/or insurers listed below and their authorized representatives to determine eligibility for insurance, and eligibility for benefits under existing policies. Any information obtained will not be released by PLUS Financial Network EXCEPT to one or more of the insurers listed below, their reinsurers, the MIB, my insurance agent or other persons or organizations performing business or legal services in connection with my application, or as may be otherwise lawfully required or as I may further authorize. I understand that the recipient of information disclosed pursuant to this Authorization may re-disclose the information and that, once disclosed, the information may no longer be protected by state or federal law.

I agree this Authorization shall be valid for two (2) years from the date shown below, unless I revoke it sooner, or in the event of a claim for benefits, for the duration of such claim. I understand that I have the right to revoke this Authorization in writing, mailed via certified mail, return receipt requested, to PLUS Financial Network at the mailing address provided above. I understand that a revocation is not effective to the extent that PLUS Financial Network or others have relied on the protected health information disclosed pursuant to this Authorization prior to its revocation.

I understand the execution of this Authorization is voluntary and that I can refuse to sign this Authorization. I understand that my refusal to sign this Authorization will not affect my ability to obtain treatment or payment or my eligibility for health care benefits. However, I understand that my refusal to sign this Authorization may prevent me from obtaining insurance products or services from one or more of the insurers listed below.

I acknowledge that I have read and understand the above and agree that this Authorization was completed prior to my signature. I further agree that a copy of this Authorization, whether a photocopy, carbon copy, or otherwise, shall have equal standing as if it were the original and can be relied upon by PLUS Financial Network and/or any third party designated herein.

PLUS Financial Network represents the following insurers/entities: Accordia Life, Allstate, American General/AIG Companies, American Equity, American National, Ameritas, Assurity Life Insurance, Athene, AXA/Equitable, Banner Life, Brighthouse, Chesapeake Life, Cincinnati Life, Fidelity Life, Fidelity Security Life, Genworth Life Insurance Company, Genworth Life & Annuity, Great American Life, Guarantee Trust Life, Guggenheim Life and Annuity, Hartford, ITM Twenty First, Kemper, John Hancock Life, LG America, LifeSecure, Lincoln National Life, Mass Mutual, MetLife Investors, Metropolitan Life, Minnesota Life, Mutual of Omaha, National Guardian Life, National Life Group, National Western Life Insurance, Nationwide, North American Company for Life and Health, OneAmerica, Pacific Life, Presidential, Principal, Principal National Life Insurance, Principal Life Insurance Company, Professional Life Settlements PLUS, Protective Life, Prudential Life/Pruco, SBLI, Securian, State Life, Sun Life of Canada, Symetra, Transamerica Occidental Life, Union Central Life, United Home Life, United of Omaha, Voya, Western National, William Penn, and Zurich.

Signed this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_

\_\_\_\_\_  
Signature of Proposed Insured/Parent or Guardian

\_\_\_\_\_  
Date of Birth

\_\_\_\_\_  
Proposed Insured/Parent or Guardian (*Please Print*)

\_\_\_\_\_  
Agent/Witness



## Formal Application Submission Checklist

**\*\* Please submit with your client's application \*\***

Date Submitted to PFN:	
Client Name:	
Agent Name:	
Carrier:	Licensing/Contracting Complete? <input type="checkbox"/> Yes <input type="checkbox"/> No
Face Amount:	Product:
Premium Amount: \$ _____ Mode _____	Check Enclosed? Amount: \$ _____
Application State:	Rate Class Applied For:
<input type="checkbox"/> PFN to order the exam	Preferred Exam Location: <input type="checkbox"/> Home <input type="checkbox"/> Work
Preferred Phone #: _____	Alternate Phone #: _____
Best time to call: _____	
<input type="checkbox"/> Agent to order the exam	Date Ordered: _____
Paramed Company used: _____	
REQUIRED	IF APPLICABLE
<input type="checkbox"/> All Pages of Application + Signatures	<input type="checkbox"/> Replacement form(s)
<input type="checkbox"/> Client-Approved Quote/Illustration(s) *	<input type="checkbox"/> Temporary Insurance form**
<input type="checkbox"/> PFN HIPAA form	<input type="checkbox"/> 1035 Original form***
<input type="checkbox"/> Completed Agent Report	<input type="checkbox"/> Questionnaires/Supplements
<input type="checkbox"/> All information for existing insurance	<input type="checkbox"/> Trust (first/last page)
Agent Comments and/or Special Requests:	

**\*A signed illustration must be included with all permanent life insurance applications.**

**\*\*Please be sure to submit the carrier's copy of the Temporary Insurance Coverage form.**

**\*\*\*Original signed form is required to process 1035 exchange(s). (1/5/2015)**



Banner Life Insurance Company  
3275 Bennett Creek Avenue  
Frederick, Maryland 21704  
(800) 638-8428

## LIFE INSURANCE APPLICATION

Internet address: [www.bannerlife.com](http://www.bannerlife.com)

### INSTRUCTIONS

As the Agent, you are responsible for completing the necessary forms required to process and underwrite this application. All forms must be completed in full and must be legible. Please follow these instructions carefully.

#### DO

- Print application in black ink.
- Verify identification of Proposed Insured.
- Obtain all of the necessary signatures.
- Give the Notice to Proposed Insured to your client.
- Have the Proposed Insured/Owner initial all changes. The Proposed Insured must initial all changes to questions involving insurability. Change an answer by putting a line through the incorrect answer and inserting the correct information.
- Complete Part 2, Medical History, if the Proposed Insured is to be considered without paramedical exam, if an exam on another company's form is being used or if an abbreviated exam will be done.
- Complete section K, Part 1 on all business cases and if required on non-business cases.
- Complete and obtain signature on Consent for HIV Testing Form for each Proposed Insured, if required in your state.
- If you accept payment with the application:
  - Complete the Temporary Insurance Application section of the Temporary Insurance Application and Agreement (TIAA), making sure that all questions are answered. If any are answered Yes, do not accept money.
  - Remit an amount equal to the first modal premium.
  - Explain the terms and conditions of the TIAA to the Owner and Proposed Insured and have them sign it.
  - Complete and sign the Licensed Insurance Agent's Statement on the TIAA.
  - Send the TIAA with the application, give the Owner a copy.
  - All checks collected must be made payable to Banner Life Insurance Company.
- If applicable, complete and obtain signature(s) on the Payment Options form.
- Complete and sign the Agent's Report on page 12. Please be sure to enter all agent information and your Banner agent number.

#### DO NOT

- Do not accept money on applications now applied for or pending with Banner Life Insurance Company totaling over \$1,000,000.
- Do not accept any payment if any question on the Temporary Insurance Application and Agreement is answered Yes or left blank.
- Do not accept cash or cash equivalents (money order, cashiers check) or "starter" checks.
- Do not accept money if the Proposed Insured is over age nearest 70.
- Do not use pencil or correction fluid.



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## NOTICE TO PROPOSED INSURED

(Please give to the Proposed Insured)

Thank you for applying to Banner Life Insurance Company. The soliciting insurance broker (broker) should be able to answer any questions you may have. This broker is an independent broker, not an employee of Banner Life Insurance Company, and is not authorized to make or modify contracts or to waive any requirements or any information that we may request.

### Underwriting

Once we receive your application, we will begin an evaluation process called underwriting to determine whether you are eligible for insurance and, if so, the rate you should pay for that insurance. We may find that we are unable to give you the insurance you have applied for or that we are able to give it to you only on a modified basis or at a rate greater than our lowest rate.

Your application will be our primary source of information; therefore, it must be true, complete, and accurate. You must inform us of a change to any answer in any part of your application before accepting delivery of a policy; in fact, you agree to do so when you sign your application. We may seek information from other sources to help us evaluate the information you give us on your application.

### Contestability

We strongly urge you to review the completed application closely for accuracy. A claim may be denied, the policy may be void or your coverage may be lost if the application is incomplete or if it contains false statements or material misrepresentations. Any policy that may be issued will indicate when and under what circumstances it may be contested. Please be aware that if the application contains material misrepresentations or conceals material facts, and you submitted it with the intent to defraud or to facilitate fraud against us, you may also be guilty of insurance fraud, which is a crime. You must inform us of a change to any answer in any part of your application before accepting delivery of a policy; in fact, you agree to do so when you sign your application.

### Replacement of Existing Coverage

If you intend to replace existing coverage, tell the broker of your intention and answer "yes" to the replacement question in the application; state law may require the broker to give you information that will help you compare the policy you are applying for with the policy you intend to replace. If you are undecided about keeping existing coverage, indicating an intention to replace existing coverage may help you get the information you need to make a decision. If you do replace existing coverage, the new policy may contain new suicide and contestable periods. The following would be considered replacement: you stop paying premiums on an existing policy or surrender an existing policy before or shortly after applying to us or you borrow from an existing policy to pay premiums for the insurance for which you are applying. State law may define replacement to include other situations. Ask the broker if you are unsure.

### Insurance Information Practices

We will rely primarily on information provided by you. We may supplement that information with information from other sources such as medical professionals who have treated you. In some cases, we may ask a consumer reporting agency to collect information and submit an investigative consumer report to us as explained in this Notice under Federal Fair Credit Reporting Notice. You may request to be interviewed in connection with the preparation of this report.

In certain limited situations, we are allowed by law to disclose necessary items of personal information to third parties without your specific authorization.

You have the right to be told about, and receive copies if you wish, of items of personal information about you that appear in our files, including information contained in investigative consumer reports. You also have the right to seek correction of information you believe to be inaccurate.

We will send you a more detailed explanation of our information practices if you send us a written request. You may send your request to the Director of Underwriting, Banner Life Insurance Company, 3275 Bennett Creek Avenue, Frederick, Maryland 21704.

### Federal Fair Credit Reporting Notice

As part of our underwriting, we may ask that an investigative consumer report be prepared. An independent source known as a consumer reporting agency will prepare the report. The report will typically include information as to your character, general reputation, mode of living, and personal characteristics. The agency may conduct personal interviews with your family, friends, neighbors, business associates, financial sources, or others with whom you are acquainted in order to get this information. If you write to us within a reasonable time after you receive this Notice, we will tell you whether or not a report was requested. If a report was requested, we will tell you the name, address, and telephone number of the agency to whom the request was made. Upon request, the agency will furnish information as to the nature and scope of its investigation. If you would like to inspect and to receive a copy of the report, you may do so by contacting the agency directly.

**NOTICE TO PROPOSED INSURED****(Please give to the Proposed Insured)****(continued)**

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**MIB (Medical Information Bureau) Pre-Notice Disclosure**

Information regarding your insurability will be treated as confidential. Banner Life Insurance Company or its reinsurers may, however, make a brief report thereon to the MIB, Inc., formerly known as Medical Information Bureau, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply each company with the information about you in its file.

Upon receipt of a request from you, MIB will arrange disclosure of any information in your file. Please contact MIB at 866-692-6901 (TTY 866-346-3642). If you question the accuracy of information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the Federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734.

Banner Life Insurance Company, or its reinsurers, may also release information from its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at [www.mib.com](http://www.mib.com).



Banner Life Insurance Company  
3275 Bennett Creek Avenue  
Frederick, Maryland 21704  
(800) 638-8428

**PART 1**  
**(Please Print)**

<b>SECTION A PROPOSED INSURED</b>			
1. Full Name (Include maiden name in parentheses) _____	2. Sex <input type="checkbox"/> M <input type="checkbox"/> F	3. Date of Birth Month _____ Day _____ Year _____	4. Social Security Number _____
5. a. Home Address Street _____ City, State _____ Zip _____			5. b. How Long _____
6. Phone Numbers Home (    ) _____ Work (    ) _____	7. State/Country of Birth _____	8. U.S. Citizen <input type="checkbox"/> Yes <input type="checkbox"/> No Visa Type _____ If No, Date of Entry into U.S. _____ Country of Citizenship _____	
9. Marital Status <input type="checkbox"/> M <input type="checkbox"/> S <input type="checkbox"/> W <input type="checkbox"/> D	10. Driver's License Number and State of Issue or State ID Number _____		
11. Occupation (Include duties) _____	12. Annual Income _____	13. Total Net Worth _____	
14. a. Employer's Name and Address and Nature of Business _____			14. b. How Long Employed _____
15. Have you ever used tobacco or nicotine products in any form? <input type="checkbox"/> Yes - give details below <input type="checkbox"/> No			
Product	Date last used (month/year)	Amount / Frequency	
Cigarettes	_____	_____	
Cigars	_____	_____	
Other	_____	_____	
<b>SECTION B BENEFICIARY</b> (Share percentage totals must equal 100%. If necessary, use Remarks section, Question 48. If Beneficiary is a trust, check box <input type="checkbox"/> and complete Section D.)			
16. Primary			
Name _____	Relationship _____	% Share _____	
SSN _____	Date of Birth _____	_____	
Name _____	Relationship _____	% Share _____	
SSN _____	Date of Birth _____	_____	
17. Contingent			
Name _____	Relationship _____	% Share _____	
SSN _____	Date of Birth _____	_____	
Name _____	Relationship _____	% Share _____	
SSN _____	Date of Birth _____	_____	
<b>SECTION C OWNER</b>			
18. Owner is <input type="checkbox"/> Proposed Insured <input type="checkbox"/> Trust (also complete Section D) <input type="checkbox"/> Other than Proposed Insured or Trust			
Complete if the Proposed Insured is not the Owner. (If contingent Owner is required, use Remarks section, Question 48).			
Name _____	SSN or Tax ID # _____	Date of Birth _____	
Address _____	City, State _____	Zip _____	
Contact Phone # _____	Relationship to Proposed Insured _____		
If Owner is a business, web site address _____	Email address _____		
<b>SECTION D TRUST INFORMATION</b> (If trust is Beneficiary and/or Owner).			
19. Exact Name of Trust _____	Trust Tax ID# _____		_____
Current Trustee(s) _____	Date of Trust _____		



**PART 1 (continued)**

**SECTION E PAYOR**

20. Send premium notices to:  Insured  Owner  Other - If Other, complete the information below

Name \_\_\_\_\_ Relationship to Insured/Owners \_\_\_\_\_

Address \_\_\_\_\_  
Street City State Zip

Contact Phone # \_\_\_\_\_ Email address \_\_\_\_\_

**SECTION F INSURANCE APPLIED FOR**

21. Amount of Insurance \$ \_\_\_\_\_ 22. Plan of Insurance \_\_\_\_\_

23. Death Benefit Option (if available with Plan):  Level Death Benefit  Increasing Death Benefit

24. Payment method:  Direct Bill  Electronic Funds Transfer (EFT)

25. Frequency of premium payment:  Single  Annual  Semi-annual  Quarterly  Monthly (EFT only)

26. Planned periodic premium for universal life product: (Provide details in Remarks section, Question 48.)

a.  1st Year Only \$ \_\_\_\_\_ 2nd Year and Thereafter \$ \_\_\_\_\_ b.  Premium For All Years \$ \_\_\_\_\_

27. Will the premiums for this policy be loaned or otherwise financed by an individual(s) or entity other than the Proposed Insured or immediate family members of the Proposed Insured?  Yes  No

If Yes, please identify all parties involved and provide copies of all financing agreements or promissory notes and all related side agreements and schedules. (Provide details in Remarks section, Question 48.)

28. a. Date to Save Age?  Yes  No b. Specific Policy Date?  Yes  No Date \_\_\_\_\_

**Additional Benefits (if available)**

29.  Waiver of Premium  Other (description and amount) \_\_\_\_\_

**SECTION G OTHER INSURANCE**

30. a. **Excluding** this application, amount of insurance **currently pending** with other companies. If NONE state NONE. \$ \_\_\_\_\_

b. Of the above pending amount in 30.a., how much do you intend to accept? \$ \_\_\_\_\_

c. Provide information for each policy in force (except group insurance). (If necessary, use Remarks section, Question 48.)  
 If NONE state NONE.

Company	Policy Number	Face Amount	Business?		Issue Date	Replacing?		Beneficiary
			Yes	No		Yes	No	
			<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	
			<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	
			<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	
			<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	
			<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	

31. Have you ever had an application for life or health insurance declined, postponed, modified, rated or offered with a reduced face amount? (If Yes, provide details in Remarks section, Question 48.)

Yes No

32. Will you, or are you likely to, replace, end, or change existing insurance or annuity with any company or society with the insurance for which you are applying? (If Yes, the broker may be required to provide additional forms for your review and signature.)

33. Are there any plans to sell or permanently assign the policy to another person or entity, life settlement provider or an investor, or will it replace a policy that has already been sold to another life settlement company or investor? (If Yes, provide details in Remarks section, Question 48.)

**PART 1 (continued)**

<b>SECTION H GENERAL QUESTIONS</b> (Explain all Yes answers in Remarks section, Question 48.)		Yes	No
34. Has any person promised or agreed to give or have they given to any party to the application, any inducement, fee or compensation as an incentive to purchase the policy?		<input type="checkbox"/>	<input type="checkbox"/>
35. Has any party to the application ever sold, transferred or assigned any life insurance policy to a third party, such as a viatical settlement entity, life settlement entity, insurance company, other secondary market provider, or premium financing entity?		<input type="checkbox"/>	<input type="checkbox"/>
36. Has any party to the application ever received inducement, fee or compensation as an incentive to purchase, sell, transfer or assign a policy?		<input type="checkbox"/>	<input type="checkbox"/>
37. In the past 5 years, have you requested or received a Worker's Compensation, Social Security, or disability income payment?		<input type="checkbox"/>	<input type="checkbox"/>
38. Have you ever been convicted of, or are you currently charged with, a felony or misdemeanor, or are you currently on parole or probation?		<input type="checkbox"/>	<input type="checkbox"/>
39. In the past 5 years, has your driver's license been suspended or revoked, or have you been convicted of 2 or more moving violations or accidents?		<input type="checkbox"/>	<input type="checkbox"/>
40. In the past 5 years, have you been convicted of, or plead guilty or no contest to, driving while impaired, intoxicated, or under the influence of alcohol or drugs? (If Yes, complete Alcohol/Drug Usage Questionnaire.)		<input type="checkbox"/>	<input type="checkbox"/>
41. Are you a member, or do you intend to become a member, of the armed forces, including the reserves?		<input type="checkbox"/>	<input type="checkbox"/>
<b>SECTION I OTHER ACTIVITIES</b>		Yes	No
42. Do you hold a current pilot license, or have you in the past 5 years flown, or within the next 2 years do you intend to fly, other than as a passenger in any type of aircraft? (If Yes, complete Aviation Questionnaire.)		<input type="checkbox"/>	<input type="checkbox"/>
43. Have you in the past 2 years engaged in, or within the next 2 years do you intend to engage in, certain activities such as hang gliding, hot-air ballooning, ultra-light flying, heli-skiing, mountain, ice or rock climbing, cliff or base jumping, motor vehicle racing, motorcycle or any other motorized land or water vehicle racing, or scuba or sky diving? (If Yes, complete appropriate questionnaire.)		<input type="checkbox"/>	<input type="checkbox"/>
44. Do you intend to travel outside the U.S. or Canada, or change your country of residence in the next 12 months? (If Yes, list countries, cities, duration and purpose of travel in Remarks section, Question 48.)		<input type="checkbox"/>	<input type="checkbox"/>
<b>SECTION J PROPOSED INSURED FINANCIAL INFORMATION</b>			
<b>Complete this section when applying for face amount over \$1,000,000 or when the Proposed Insured is over age 65:</b>			
45. a. What is the purpose of this insurance? (e.g. income replacement, buy-sell, keyperson, estate conservation)			
_____			
b. How was the need for the face amount determined?	_____	Yes	No
c. In the last 5 years, has the Proposed Insured filed for bankruptcy or had any charge off of bad debts?		<input type="checkbox"/>	<input type="checkbox"/>
If Yes, type of bankruptcy and discharge date or charge off date. _____			
46. a. Gross annual earned income (salary, bonuses, etc. from W-2 forms)	\$ _____		
b. Gross annual unearned income (dividends, interest, rental income, etc.)	\$ _____		
c. Is the Proposed Insured self-supporting?		<input type="checkbox"/>	<input type="checkbox"/>
If No, how much insurance is in-force on the life of the person providing the support?		\$ _____	
What is that person's relationship to the Proposed Insured? _____			

**PART 1 (continued)**

**SECTION K BUSINESS FINANCIAL INFORMATION**

Complete this section when applying for face amount over \$1,000,000 and if Beneficiary or Owner is a business:

	Current YTD	Previous Year
47. a. Assets	\$	\$
b. Liabilities	\$	\$
c. Gross Sales	\$	\$
d. Net Income after Taxes	\$	\$
e. Fair Market Value of the business	\$	\$

f. How long has the business been established? \_\_\_\_\_

g. What percentage of the business does the Proposed Insured own? \_\_\_\_\_

h. Are other partners/owners/executives being insured? (If Yes, use Remarks section, Question 48.)

Yes No

i. In the last 5 years, has the business filed for bankruptcy or had any charge off of bad debts?

If Yes, type of bankruptcy and discharge date or charge off date. \_\_\_\_\_

j. Company web site address, if available \_\_\_\_\_

**48. Remarks: Explanations and/or special requests. Use Part 1 Supplement to Application if necessary.**

**IN CONNECTION WITH THIS APPLICATION FOR INSURANCE, IT IS UNDERSTOOD AND AGREED THAT:**

I/we have read the application and all statements and answers contained in Part 1 and Part 2 of this application and any supplements thereto, copies of which shall be attached to and made a part of any policy to be issued, are true and complete to the best of my/our knowledge and belief and made to induce Banner Life Insurance Company (the Company) to issue an insurance policy. The statements and answers in the application are the basis for any policy issued by the Company, and no information about me will be considered to have been given to the Company unless it is stated in the application. I agree to notify the Company of any changes to the statements and answers given in any part of the application before accepting delivery of any policy.

No agent or other person has power to: (a) accept risk; (b) make or modify contracts; (c) make, void, waive or change any conditions or provisions of the application, policy or receipt, as applicable; (d) waive any Company rights or requirements; (e) waive any information the Company requests; (f) discharge any contract of insurance; or (g) bind the Company by making promises respecting benefits upon any policy to be issued.

I agree that: **(1) I/we will notify the Insurer if any statement or answer given in any part of the application changes prior to policy delivery; and (2) except as provided in the Temporary Insurance Application and Agreement, if any, insurance will not begin unless all persons proposed for insurance are living and insurable as set forth in the application at the time a policy is delivered to and accepted by the Owner and the first modal premium is paid.**

Changes or corrections made by the Company and noted in Part 1, Question 48 above are ratified by the Owner upon acceptance of a contract containing this application with the noted changes or corrections. In those states where written consent is required by statute or State Insurance Department regulation for amendments as to plan, amount, classification, age at issue, or benefits, such changes will be made only with the Owner's written consent.

**AUTHORIZATION TO OBTAIN AND DISCLOSE INFORMATION**

I hereby authorize any physician, medical professional, hospital, clinic or medical care facility; pharmacy benefit manager, prescription database; any insurance or reinsurance company; any consumer reporting agency or insurance support organization; my employer; or the Medical Information Bureau (MIB), to provide the Company and its legal representatives or affiliated insurers, all information they have pertaining to: medical consultations; treatments; hospitalizations for physical and/or mental conditions, use of drugs or alcohol; drug prescriptions; or any other information for me. Other information could include items such as: other insurance information; personal finances; habits; hazardous avocations; motor vehicle records; court records; or foreign travel, etc.

I understand that the information obtained will be used by the Company to determine my eligibility for insurance. I authorize that any information gathered during the evaluation of my application may be disclosed to: reinsurers; the MIB; other persons or organizations performing business or legal services in connection with my application or claim; any physician designated by me; or any person or entity required to receive such information by law or as I may further consent.

I understand that this consent may be revoked at any time by sending a written request to the Company, Attn: Director of Underwriting, Banner Life Insurance Company, 3275 Bennett Creek Avenue, Frederick, Maryland 21704.

The consent will be valid for 24 months from the date of this application. I agree that a copy of this consent will be as valid as the original. I authorize the Company to obtain an investigative consumer report on me. I understand that I may request to be interviewed for the report and receive, upon written request, a copy of such report.

If an investigative consumer report is prepared, I elect to be interviewed:  Yes  No

**DECLARATION**

I/we have carefully read the Temporary Insurance Application and Agreement (TIAA) and understand and agree to the terms thereof including the conditions under which a limited amount of insurance may become effective prior to policy delivery. I/we understand that all premium checks are to be made payable to **Banner Life Insurance Company** (payee should not be left blank); checks are not to be made payable to the agent, agency or other third party. I/we have received the Notice to Proposed Insured, which includes the Medical Information Bureau Pre-Notice Disclosure and the Federal Fair Credit Reporting Notice.

Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law. **Please see fraud warnings on page 6 prior to signing this application.**

\_\_\_\_\_ Signed at \_\_\_\_\_ on \_\_\_\_/\_\_\_\_/\_\_\_\_  
Signature of Proposed Insured City/State

\_\_\_\_\_ Signed at \_\_\_\_\_ on \_\_\_\_/\_\_\_\_/\_\_\_\_  
Signature of Owner (if other than Proposed Insured) City/State  
If Owner is a firm or corporation, include officers' title with signature

\_\_\_\_\_  
Print Owner/Officer Name and Title (if applicable)

\_\_\_\_\_ Signed at \_\_\_\_\_ on \_\_\_\_/\_\_\_\_/\_\_\_\_  
Signature of Licensed Insurance Agent City/State

**FRAUD WARNINGS**

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**Arkansas, District of Columbia, Kentucky, Louisiana, New Mexico, Ohio, and Rhode Island**

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit, or knowingly presents false information on an insurance application is guilty of a crime and may be subject to fines and imprisonment.

**Colorado**

It is unlawful to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding or attempting to defraud. Penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company or insurance agent who knowingly provides false, incomplete or misleading information for the purpose of defrauding or attempting to defraud a policy holder or claimant with regard to a settlement shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

**Florida**

Any person who knowingly and with intent to injure, defraud or deceive any insurer files a statement or claim or an application containing any false, incomplete or misleading information is guilty of a felony of the third degree.

**Georgia, Nebraska, South Carolina, Texas**

Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing false or deceptive statements may be guilty of insurance fraud.

**Maine, Virginia, Tennessee, and Washington**

It is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines, or denial of insurance benefits.

**Maryland**

Any person who knowingly and willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly and willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

**New Jersey**

Any person who includes any false or misleading information on an application for insurance is subject to criminal and civil penalties.

**Oklahoma**

Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

**Pennsylvania**

Any person who, knowingly and with intent to defraud any insurance company or other person, files an application for insurance or statement of claim containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.



Banner Life Insurance Company  
 3275 Bennett Creek Avenue  
 Frederick, Maryland 21704  
 (800) 638-8428

**PART 2**  
**Medical History**

1. Name of Proposed Insured \_\_\_\_\_ Date of Birth \_\_\_\_\_  
 2. Height \_\_\_\_ ft. \_\_\_\_ in.      3. Weight \_\_\_\_\_ lbs.  
 If your weight has changed by over 10 lbs. in the last year, indicate amount and reason \_\_\_\_\_

**PHYSICIAN INFORMATION**

4. **Primary Physician**  
 Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 Telephone \_\_\_\_\_ Date last seen \_\_\_\_\_  
 Reason last seen and results of visit \_\_\_\_\_

5. **Physician Last Consulted**  
 Name \_\_\_\_\_ Specialty \_\_\_\_\_  
 Address \_\_\_\_\_  
 Telephone \_\_\_\_\_ Date last seen \_\_\_\_\_  
 Reason last seen and results of visit \_\_\_\_\_

6. Has a parent or sibling ever been diagnosed or treated by a member of the medical profession for heart or kidney disease, stroke, diabetes, cancer, melanoma, suicide, Huntington's Disease, Sickle Cell Disease or Familial Adenomatous Polyposis (FAP)? If Yes, give details in the Family History chart below. .... Yes No

**Family History: Include the age at onset/event for each medical condition.**

	Medical Conditions	Age at Onset/Event	Age if Living	Cause of Death	Age at Death
Father					
Mother					
Brothers					
Sisters					

**MEDICAL HISTORY -** Provide details to Yes answers in the Remarks section. Include provider, date, symptoms, diagnosis and treatment.

Yes No **Remarks - Explain All Yes Answers**  
 Enter question number before detailed response.

Questions 7-22, have you ever consulted a member of the medical profession regarding or have you been diagnosed or treated for:

7. High blood pressure, high cholesterol, abnormal electrocardiogram, chest pain, irregular heart rhythm, palpitations, heart murmur, heart attack, angina, phlebitis, peripheral vascular disease, or any other disease or disorder of the heart or blood vessels?.....

8. Hepatitis, ulcer, internal bleeding, colitis, acid reflux, GERD, or any other disease or disorder of the stomach, gall bladder, esophagus, liver, pancreas, spleen, intestines, colon, or rectum? .....

9. A disorder of your blood or immune system including anemia, blood clots, bleeding, immune deficiency, leukemia, or lymphoma (excluding HIV)?.....

**PART 2 - Medical History (continued)**

Name of Proposed Insured _____	Yes	No	Remarks - Explain All Yes Answers
10. Cancer, tumor, melanoma, or any other malignant disorder?.....	<input type="checkbox"/>	<input type="checkbox"/>	
11. Diabetes or high blood sugar or any other disease or disorder of the pituitary, thyroid, or endocrine glands? .....	<input type="checkbox"/>	<input type="checkbox"/>	
12. Albumin, protein, blood or sugar in the urine or any other disease or disorder of the kidney or bladder? .....	<input type="checkbox"/>	<input type="checkbox"/>	
13. Cyst, polyp, lump, or other growth, or any disease or disorder of the skin or lymph nodes? .....	<input type="checkbox"/>	<input type="checkbox"/>	
14. Any disease or disorder of the uterus, cervix, ovaries, or breasts?.....	<input type="checkbox"/>	<input type="checkbox"/>	
15. Any disease or disorder of the prostate or reproductive system? .....	<input type="checkbox"/>	<input type="checkbox"/>	
16. Any sexually transmitted disorders or diseases?.....	<input type="checkbox"/>	<input type="checkbox"/>	
17. Pregnancy, complications of pregnancy or infertility? .....	<input type="checkbox"/>	<input type="checkbox"/>	
If now pregnant, what is the expected date of delivery? _____			
18. Asthma, shortness of breath, chronic cough or hoarseness, bronchitis, emphysema, COPD (chronic obstructive pulmonary disease), sarcoidosis, pneumonia, TB (tuberculosis), sleep apnea, or any other disorder of the respiratory system? .....	<input type="checkbox"/>	<input type="checkbox"/>	
19. A disorder of the brain, spinal cord, or nervous system including chronic headaches, convulsions or loss of consciousness, seizures, tremors, paralysis, fainting, stroke, MS (multiple sclerosis), or TIA (transient ischemic attack)? .....	<input type="checkbox"/>	<input type="checkbox"/>	
20. Depression, anxiety, psychosis, suicidal thoughts or attempts of suicide, anorexia or bulimia, obsessive compulsive disorder, bipolar disorder, or other mental, nervous or emotional disorder?.....	<input type="checkbox"/>	<input type="checkbox"/>	
21. Arthritis or disorder of the bones, skin or muscles?.....	<input type="checkbox"/>	<input type="checkbox"/>	
22. Any disease or disorder of the eyes, ears, nose or throat?.....	<input type="checkbox"/>	<input type="checkbox"/>	
23. In the <b>last 5 years</b> , unless previously stated on this application, have you:			
a. Been treated by a member of the medical profession or at a medical facility? .....	<input type="checkbox"/>	<input type="checkbox"/>	
b. Had an electrocardiogram, x-ray, blood test, or other diagnostic test, excluding an HIV test? .....	<input type="checkbox"/>	<input type="checkbox"/>	
c. Had surgery or biopsy, or been an inpatient or outpatient in a hospital, clinic, or other medical or mental health facility? .....	<input type="checkbox"/>	<input type="checkbox"/>	
d. Been advised by a member of the medical profession to have surgery, medical treatment, biopsy, or diagnostic testing, excluding HIV testing, that has not yet been completed?.....	<input type="checkbox"/>	<input type="checkbox"/>	
e. Been referred to any other member of the medical profession or medical facility? .....	<input type="checkbox"/>	<input type="checkbox"/>	
f. Been unable to work, attend school or perform the normal activities of like age and gender, or been confined at home? .....	<input type="checkbox"/>	<input type="checkbox"/>	
24. a. Have you ever used amphetamines, barbiturates, cocaine, heroin, crack, marijuana, LSD, PCP, or other illegal, restricted or controlled substances, except as prescribed by a licensed physician? .....	<input type="checkbox"/>	<input type="checkbox"/>	
If Yes, please provide dates of use: From _____ To _____			
Name of drug used: _____			
Amount and frequency of use: _____			

**PART 2 - Medical History (continued)**

Name of Proposed Insured _____	Yes	No	Remarks - Explain All Yes Answers
24 b. Have you ever been addicted to prescription medication or been advised by a physician to discontinue using habit forming drugs?..... If Yes, provide dates of use, type and frequency.	<input type="checkbox"/>	<input type="checkbox"/>	
25. Have you ever: a. Consumed alcoholic beverages?..... If Yes, give type and number of drinks per day and/or per week. Date of last consumption: _____ b. Been advised by a physician or other licensed medical practitioner to limit or cease the use of alcoholic beverages? ..... c. Been counseled, sought help or treatment, or been advised by a physician or other licensed medical practitioner to undergo counseling or treatment for alcohol problems?..... d. Attended or joined any organization due to alcohol or related problems? .....	<input type="checkbox"/>	<input type="checkbox"/>	
26. Are you currently: a. Taking or have you been advised to take any prescribed medication (other than contraceptives)?..... b. Taking any herbal or non-prescription medication at least weekly?..... If Yes, give details. _____	<input type="checkbox"/>	<input type="checkbox"/>	
27. Have you taken any other medications in the <b>past 2 years</b> ?..... If Yes, list in Remarks section at right.	<input type="checkbox"/>	<input type="checkbox"/>	
28. Have you tested positive for exposure to the HIV infection or been diagnosed as having ARC (AIDS-Related Complex) or AIDS (Auto Immune Deficiency Syndrome) caused by HIV infection or other sickness or condition derived from such infection?.....	<input type="checkbox"/>	<input type="checkbox"/>	
29. In the past 5 years, have you been diagnosed, treated, tested positive for, or been given medical advice by a member of the medical profession for any disease or disorder not previously stated on this application? ..... If Yes, give details. _____	<input type="checkbox"/>	<input type="checkbox"/>	
30. Additional remarks (please indicate which question number remarks reference)			

I have read the answers as written before signing, the answers are true and complete to the best of my knowledge and belief, and there are no exceptions to any answers other than written on this document.

\_\_\_\_\_  
 Signature of Proposed Insured

Signed at \_\_\_\_\_ on \_\_\_\_/\_\_\_\_/\_\_\_\_  
 City/State Date



**AGENT'S REPORT**

1. Name of Proposed Insured \_\_\_\_\_ Date of Birth \_\_\_\_\_
  2. Number of years you have known the primary Proposed Insured \_\_\_\_\_
  3. Who first suggested the purchase of this insurance?  Agent  Owner/Applicant  Proposed Insured  Other \_\_\_\_\_
- |   | Yes                      | No                       |
|---|--------------------------|--------------------------|
| 4. Was the application signed after all questions were answered?.....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 5. Did you personally see the Proposed Insured? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 6. Did anyone sign or assist in the completion of Part 1 or Part 2 of the Application for or on behalf of the Proposed Insured? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 7. Are you aware of any information that would adversely affect any Proposed Insured's eligibility, acceptability, or insurability?...<br>If Yes, please provide details in the Remarks section below, and do not provide limited temporary life insurance. | <input type="checkbox"/> | <input type="checkbox"/> |
| 8. Did you provide the client with the Temporary Life Insurance Application and Agreement (TIAA) form?.....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. Premium Class Quoted _____   |                          |                          |
| 10. Are there any personal or business companion applications?.....<br>If Yes, please provide name and date of birth in the Remarks section below.  | <input type="checkbox"/> | <input type="checkbox"/> |
| 11. a. To the best of your knowledge, does the policy applied for involve the replacement of existing insurance? .....  | <input type="checkbox"/> | <input type="checkbox"/> |
| b. If Yes, has the Proposed Insured replaced other life insurance policies in the past 2 years?.....  | <input type="checkbox"/> | <input type="checkbox"/> |
| 12. Are there any plans to sell or assign this policy to another person or entity, life settlement provider or investor, or will it replace a policy that has already been sold to a life settlement company or investor? .....                             | <input type="checkbox"/> | <input type="checkbox"/> |
| 13. Will the premium for this policy be loaned or otherwise financed by an individual(s) or entity other than the Proposed Insured or immediate family members of the Proposed Insured? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| If Yes, please identify all parties involved and provide copies of all financing agreements or promissory notes and all related side agreements and schedules.  |                          |                          |

Remarks \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**STATEMENTS BY AGENT**

**I certify that:**

- I asked and carefully explained each question to the Proposed Insured and Owner/applicant before recording each answer prior to the application being signed;
- The answers given in this application and Agent's Report are complete and accurate to the best of my knowledge and belief;
- The Proposed Insured and applicant know that any fraudulent statement or material misrepresentation in the application may result in loss of coverage under the policy;
- I have given the Notice to Proposed Insured attached to this application to the Proposed Insured;
- If the insurance applied for will or may replace any existing life insurance policy or annuity contract, I have completed any and all proper state required replacement form(s);
- I have explained to the Proposed Insured that if money is submitted with this application, conditions of the Temporary Insurance Application and Agreement must be met.
- If I become aware of a change in the health or habits of the Proposed Insured occurring after the date of the application but before the policy is delivered, I promise to inform the Company of the change and agree to withhold delivery of the policy until instructed by the Company to do so.

Signature of Licensed Insurance Agent \_\_\_\_\_ Date \_\_\_\_\_

Print Name of Above Signature \_\_\_\_\_

Print Name of Agency, if different from above \_\_\_\_\_

Signature of Additional Licensed Insurance Agent \_\_\_\_\_ Date \_\_\_\_\_

Print Name for Above Additional Signature \_\_\_\_\_

Print Name of Additional Agency, if different from above \_\_\_\_\_

Phone No. \_\_\_\_\_

Agent # \_\_\_\_\_ SSN \_\_\_\_\_

Share of commission \_\_\_\_\_

Phone No. \_\_\_\_\_

Agent # \_\_\_\_\_ SSN \_\_\_\_\_

Share of commission \_\_\_\_\_

**GENERAL AGENT INFORMATION**

GA name \_\_\_\_\_ GA # \_\_\_\_\_ Case Manager \_\_\_\_\_



Banner Life Insurance Company  
 3275 Bennett Creek Avenue  
 Frederick, Maryland 21704  
 (800) 638-8428  
 www.LGAmerica.com

**Option to Designate  
 Additional Addressee**

Proposed Insured \_\_\_\_\_ Policy Number \_\_\_\_\_  
 (leave blank if policy number not yet assigned)

You as the owner may designate an additional addressee to receive copies of lapse and termination notices for this policy. An additional addressee can be designated at anytime while the policy is active. Please complete this form with the name of any additional addressee.

I elect the person named below in addition to myself to receive notice of a lapse or termination of my life insurance policy for non-payment of premium.

Name of Additional Addressee \_\_\_\_\_

Address of Additional Addressee Street \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Telephone Number \_\_\_\_\_

\_\_\_\_\_  
 Proposed Insured's Name

\_\_\_\_\_  
 Proposed Insured's Date of Birth

\_\_\_\_\_  
 Policy Owner's Name

\_\_\_\_\_  
 Policy Owner's Date of Birth

\_\_\_\_\_  
 Policy Owner's Signature

\_\_\_\_\_  
 Date



**Banner Life Insurance Company**  
3275 Bennett Creek Avenue  
Frederick, Maryland 21704  
800-638-8428  
[www.LGAmerica.com](http://www.LGAmerica.com)

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## **LEGAL & GENERAL AMERICA PRIVACY NOTICE**

### **Your privacy is important to us.**

Your privacy is important to us. At Legal & General America (Banner Life Insurance Company and William Penn Life Insurance Company of New York), we understand that the information you provide to us or we collect about you is private. This privacy notice is provided to you so that you will understand what Legal & General America does with the personal information we collect about you and the measures we take to protect your privacy.

### **Who has access to INSURANCE policy customer information?**

The information that we collect about you is used for company purposes only. Our employees, service providers, and independent agents of Legal & General America have access to your information, and are authorized to review it, only for the purposes of carrying out their official duties and responsibilities. Our employees and independent agents are required to keep customer information confidential.

### **Who has access to ANNUITY customer information?**

The information that is provided to us is used for company purposes only. Our employees and service providers have access to your information, and are authorized to review it, only for the purposes of carrying out their official duties and responsibilities. Our employees and service providers are required to keep customer information confidential.

### **Why does Legal & General America collect and maintain information?**

As regulated insurance carriers, the Legal & General America companies are required by state laws and regulations to collect and maintain certain information about our customers. The information we collect also enables us to provide you with services and products that meet your individual needs and to provide you with the high level of customer care that you have come to expect from Legal & General America.

### **What type of information does Legal & General America collect and maintain?**

We collect and maintain various types of information about our customers. The types of personal information we collect and share depend on the product or service you have with us. This information can include:

- Information that you submit to us, such as your name, address, telephone number, biometric information, and Social Security number.
- Information about your transactions and experiences with us, such as payment history, underwriting, claims, and account balance.
- Information from non-affiliated third parties about your medical, employment and income history; your banking relationships; your assets and liabilities and your driving record.
- Information from consumer reporting agencies such as information about your medical, income, and credit history.
- Information about you that may be derived from your visits to Legal & General America's websites ([www.LGAmerica.com](http://www.LGAmerica.com) and [www.LGRA.com](http://www.LGRA.com)) and interactions with our online advertisements, including cookies and IP addresses.

## **Does Legal & General America disclose customer information to, or share customer information with, outsiders?**

We may share customer non-public financial information within our Legal & General family of companies. We do not share customer non-public medical information within our Legal & General family of companies unless you expressly consent or as permitted or required by law.

As allowed by law, we may from time to time share non-public personal financial information with a non-affiliated third party that performs services or functions on our behalf. These services or functions may include underwriting, claims processing, billing, policy administration, and marketing of our own products and services; or financial products or services offered pursuant to a joint agreement between us and one or more financial institutions. We do not allow third parties performing services or functions on our behalf to use our customer information for their own marketing purposes.

We do not share information about your creditworthiness or insurability for marketing purposes within the Legal & General family of companies. We may share information about you with consumer reporting agencies, for instance, during the underwriting process.

We handle information about former and prospective customers the same as existing customers. If our privacy policy changes in any material respect, we will notify you of such change as required by law.

## **How can you contact Legal & General America if you have privacy questions?**

If you have any questions about the privacy of your information, you can contact our Customer Service Department.

### **If you have a Banner insurance policy, contact:**

Banner Customer Service  
Call toll-free: 800-638-8428  
Fax: 301-294-6960  
Hours: 8:00 a.m. - 5:00 p.m. (ET), Monday - Friday  
3275 Bennett Creek Avenue  
Frederick, Maryland 21704

### **If you have a William Penn insurance policy, contact:**

William Penn Customer Service  
Call toll-free: 800-346-4773  
Fax: 516-229-3081  
Hours: 8:30 a.m. - 4:45 p.m. (ET), Monday - Friday  
3275 Bennett Creek Avenue  
Frederick, Maryland 21704

### **If you have a Banner retirement annuity, contact:**

Retirement Services  
Call toll-free: 800-664-6129  
Fax: 301-810-4889  
Hours: 8:00 a.m. - 6:00 p.m. (ET), Monday - Friday  
3275 Bennett Creek Avenue  
Frederick, Maryland 21704

### **If you have a William Penn retirement annuity, contact:**

Retirement Services  
Call toll-free: 855-914-9123  
Fax: 301-810-4889  
Hours: 8:00 a.m. - 6:00 p.m. (ET), Monday - Friday  
3275 Bennett Creek Avenue  
Frederick, Maryland 21704

We are in the business of maintaining long-term relationships and we know there is no quicker way to lose trust than to misuse information. We maintain physical, electronic, and procedural safeguards to protect customer information and to comply with federal and state laws. In addition, we review our policies and procedures, monitor our computer networks and test the effectiveness of our security.

## **Legal & General America Companies**

This notice is provided by: Legal & General America, Banner Life Insurance Company, and William Penn Life Insurance Company of New York.



**Banner Life Insurance Company**  
 3275 Bennett Creek Avenue  
 Frederick, Maryland 21704  
 (800) 638-8428  
[www.LGAmerica.com](http://www.LGAmerica.com)

**INDIVIDUAL LIFE TEMPORARY INSURANCE  
 APPLICATION AND AGREEMENT (TIAA)**

Name of Proposed Insured \_\_\_\_\_ Date of Birth \_\_\_\_\_

**Notice to Proposed Insured and Owner.** Payment of the Amount Remitted may only be made at the same time that both the Application - Part 1 and this TIAA are completed. If the Insurer does not respond to you within 90 days, notify the Insurer at the above address. **Make the Amount Remitted payable to Banner Life Insurance Company. Do not make it payable to the licensed insurance agent or leave the payee blank. We do not accept cash or cash equivalents (money orders, cashiers checks) or "starter" checks.**

**TEMPORARY INSURANCE APPLICATION (Answer all questions.)**

**Insurer** The Insurer is Banner Life Insurance Company.

**Temporary insurance cannot begin and you should make no payment if any question below is answered "Yes" or left blank.**

- |   | Yes                      | No                       |
|---|--------------------------|--------------------------|
| 1. Is the Proposed Insured more than 70 years old (age nearest birthday) on the date of this TIAA?.....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 2. Does the total amount of insurance on the Proposed Insured's life inforce and/or pending with Banner Life Insurance Company exceed \$1,000,000?.....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 3. In the past 90 days, has the Proposed Insured been admitted, or medically advised by a member of the medical profession to be admitted, to a hospital or other licensed health care facility, or had surgery performed or recommended by a member of the medical profession, or been medically advised to have any medical test (excluding an HIV-related test) that was not completed?.....                       | <input type="checkbox"/> | <input type="checkbox"/> |
| 4. In the past 5 years, has the Proposed Insured been investigated, diagnosed, treated for, or been advised to be investigated or treated by a member of the medical profession for: heart disease; any disorder of the nervous system and brain including stroke or cognitive impairment; cancer; lung, kidney or liver disease; suicide attempt or ideation; alcohol or drug dependence or abuse; or diabetes?..... | <input type="checkbox"/> | <input type="checkbox"/> |
| 5. In the last 30 days, have you been diagnosed with, been treated for, or sought testing or consultation, or do you intend to seek testing or consultation with a member of the medical profession for Coronavirus including COVID-19, or for fever, or cough, or shortness of breath?.....  | <input type="checkbox"/> | <input type="checkbox"/> |

THIS AGREEMENT PROVIDES A LIMITED AMOUNT OF LIFE INSURANCE COVERAGE FOR A LIMITED AMOUNT OF TIME, SUBJECT TO THE TERMS AND CONDITIONS SET FORTH BELOW.

**TEMPORARY INSURANCE AGREEMENT**

**Agreement.** Subject to the terms of the policy applied for and this TIAA, the Insurer agrees to pay the Limited Amount to the beneficiaries listed in the Application - Part 1 upon receipt of due proof that the Proposed Insured died, except due to suicide, and provided all eligibility requirements and conditions for coverage under this Agreement have been met. The consideration for temporary insurance is the Temporary Insurance Application and payment of an amount equal to the first modal premium for the plan applied for or completion of the payment options form.

**Limited Amount.** The Limited Amount is the lesser of: (1) the amount of insurance applied for in the Application or (2) \$1,000,000 minus the amount of insurance on the Proposed Insured's life with the Insurer under any other inforce policies or applications for insurance now pending or other temporary insurance agreements.

**Start Date.** Temporary insurance equal to the Limited Amount will begin on the Start Date subject to the terms of this TIAA. The Start Date is the Date of this TIAA.

Name of Proposed Insured \_\_\_\_\_ Date of Birth \_\_\_\_\_

**INDIVIDUAL LIFE TEMPORARY INSURANCE  
APPLICATION AND AGREEMENT (TIAA) (Continued)**

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**Stop Date - 90 Day Maximum.** Temporary insurance automatically ends on the Stop Date and the entire amount remitted will be returned without interest to or for the benefit of the Owner. The Stop Date is the **earliest** of the following: (1) the date the Owner withdraws the application for insurance or refuses to accept any policy issued or offered; (2) 45 days after the Start Date if the Insurer has not received a properly completed Application - Part 2, associated underwriting questions and all medical examinations, tests, x-rays and electrocardiograms required by the Insurer as set forth in its published guidelines; (3) the date the Insurer mails or otherwise provides notice to the Owner or their agent that it was unable to approve the requested coverage at a Standard or better underwriting classification which does not include a Table Rating, Flat Extra charge; (4) the date the Insurer mails or otherwise provides notice to the Owner or their representative that it has declined or canceled the application; (5) the date the Insurer mails or otherwise provides a premium refund to the Owner or their representative; (6) 90 days after the Start Date, or (7) the date the policy is delivered to the Owner and delivery requirements have been completed.

**Policy Date.** The Policy Date of any policy issued will be the Issue Date unless the policy is backdated at the Owner's request. The Amount Remitted will be applied to the first modal premium(s) for the policy. Upon policy delivery, and the completion of any delivery requirements, the policy will replace this TIAA.

**Other Limitations.** The Insurer's liability will be limited to a return of the Amount Remitted if: (1) any part of the life insurance application (Part 1, Part 2 or any supplements thereto) or this TIAA contains a misrepresentation material to the Insurer; or (2) the Proposed Insured dies by suicide.

**I represent that: (1) I have read and received a copy of this TIAA and agree to all of its terms and conditions; (2) I understand and agree that temporary insurance will not begin if any question in this TIAA is answered Yes or left blank and any collection of premium will not activate coverage under this agreement; (3) I understand and agree that submission of an NSF check or a credit card, debit card, or Electronic Funds Transfer account number on which the Insurer is unable to draft sufficient funds will not constitute remittance of premium and will not activate or maintain coverage under this agreement; (4) the answers given in this TIAA are true and correct, and I understand that, if they are false, temporary insurance may be denied or declined; (5) I understand that completing this TIAA does not guarantee that the Insurer will issue a policy on the Proposed Insured's life; and (6) I understand that the licensed insurance agent is not authorized to change or waive the terms of this TIAA or to collect premium if the Proposed Insured is ineligible for coverage under this Agreement.**

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Signature of Proposed Insured	Date of this TIAA	Signature of Owner (if other than Proposed Insured)
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**LICENSED INSURANCE AGENT'S STATEMENT**

Amount Remitted/Authorized \$ \_\_\_\_\_ Person Authorizing \_\_\_\_\_

On the Date of this TIAA, I received the Amount Remitted/Authorized in exchange for this TIAA. The TIAA bears the same date as the Application - Part 1. I agree that I am not authorized to change or waive the terms of this TIAA and represent that I have not attempted to do so. I have read and explained the terms of this TIAA to the Proposed Insured and Owner. I have left a copy with the Owner.

---

Signature of Licensed Insurance Agent	Licensed Insurance Agent Number
---------------------------------------	---------------------------------

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Banner Life Insurance Company  
 3275 Bennett Creek Avenue  
 Frederick, Maryland 21704  
 (800) 638-8428

**NOTICE AND CONSENT FOR BLOOD TESTING  
 WHICH MAY INCLUDE AIDS VIRUS (HIV)  
 ANTIBODY/ANTIGEN TESTING**

Examiner Address \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

To determine your insurability, the Insurer named above (the Insurer) has requested that you provide a sample of your blood for testing and analysis. All tests will be performed by a licensed laboratory.

Unless precluded by law, tests may be performed to determine the presence of antibodies or antigens to the Human Immunodeficiency Virus (HIV), also known as the AIDS virus. The HIV antibody test that we perform is actually a series of tests done by a medically accepted procedure. The HIV antigen test directly identifies AIDS viral particles. These tests are extremely reliable. Other tests which may be performed include determinations of blood cholesterol and related lipids (fats) and screening for liver or kidney disorders, diabetes, and immune disorders.

All tests results will be treated confidentially. They will be reported by the laboratory to the Insurer. When necessary for business reasons in connection with insurance you have or have applied for with the Insurer, the Insurer may disclose test results to others involved solely in the underwriting process such as its affiliates, reinsurers, employees, or contractors. If the Insurer is a member of the Medical Information Bureau (MIB, Inc.), and if the test results for HIV antibodies/antigens are other than normal, the Insurer will report to the MIB, Inc. a generic code which signifies only a non-specific blood test abnormality. If your HIV test is normal, no report will be made about it to the MIB, Inc. Other test results may be reported to the MIB, Inc. in a more specific manner. The organizations described in this paragraph may maintain the test results in a file or data bank. There will be no other disclosure of test results or even that the tests have been done except as may be required or permitted by law or as authorized by you.

If your HIV test results are normal, no routine notification will be sent to you. If the HIV test results are other than normal, the Insurer will contact you. The Insurer may also contact you if there are other abnormal test results which, in the Insurer's opinion, are significant. The Insurer will ask you for the name of a physician or other health care provider to whom you may authorize disclosure and with whom you may wish to discuss the results.

Positive HIV antibody/antigen test results do not mean that you have AIDS, but that you are at significantly increased risk of developing AIDS or AIDS-related conditions. Federal authorities say that persons who are HIV antibody/antigen positive should be considered infected with the AIDS virus and capable of infecting others.

Positive HIV antibody or antigen test results or other significant blood abnormalities will adversely affect your application for insurance. This means that your application may be declined, that an increased premium may be charged, or that other policy changes may be necessary.

I have read and I understand this Notice of Consent For Blood Testing Which May Include HIV Antibody/Antigen Testing. I voluntarily consent to the withdrawal of blood from me by needle, the testing of that blood, and the disclosure of the test results as described above.

I understand that I have the right to request and receive a copy of this authorization. A photocopy of this form will be as valid as the original.

Name and Address of designated Physician: \_\_\_\_\_  
 \_\_\_\_\_

\_\_\_\_\_  
 Proposed Insured Date of Birth

\_\_\_\_\_  
 Signature of Proposed Insured or Parent/Guardian Date State of Residence



## Accelerated Death Benefit Disclosure

Name of Proposed Insured \_\_\_\_\_ Policy Number \_\_\_\_\_

**Receipt of accelerated death benefits may affect eligibility for Public Assistance programs such as medical assistance (Medicaid), Aid to Families with Dependent Children and Supplemental Security Income (SSI). Receipt of accelerated death benefits may be taxable. Prior to applying for accelerated death benefits, policy owners should consult with a personal tax advisor and the appropriate social services agency. There is no additional premium or cost of insurance required for the Accelerated Death Benefit Rider; instead a lien is associated with the acceleration and an administrative charge, not to exceed \$250, is required upon the exercise of the benefit. Review your Policy and the Accelerated Death Benefit Rider for complete limitations, terms, and conditions. The accelerated death benefit feature is subject to state variations; it may not be available in all states.**

- We will pay an accelerated death benefit, at the Policy Owner's request, if the Policy Owner provides to us evidence acceptable to us that the Insured is living and has a medical condition that is reasonably expected to result in a life expectancy of twelve months or less.
- The maximum accelerated death benefit is the lesser of: (i) \$500,000.00, or (ii) 75% of the policy's primary death benefit as of the date the company approves payment of the accelerated death benefit, less any outstanding loan balance. The accelerated death benefit will be paid in a lump sum.
- The requested accelerated death benefit amount, plus an administrative fee not to exceed \$250, will create a lien against the policy. Interest on the amount of the Policy lien accrues daily and is added to the amount of the Policy lien. **The amount payable at the Insured's death is reduced by the amount of the Policy lien.**
- **Receipt of an accelerated death benefit will: 1) limit availability of partial and full cash surrender values and additional loans, 2) not affect future required premium payments or future cost of insurance rates and values, and 3) not affect the accumulation values, loan balance, or future loan interest charges.**
- **Continued premium payment is required to keep the Policy in force. Unpaid premiums will be added to the Policy lien. Prior to maturity, the Policy will not terminate unless the lien equals or exceeds the Policy's death benefit proceeds. Upon termination or maturity of the Policy, no further death benefits will be paid and available cash surrender values will be limited.**

**The sample illustration assumes:** (1) \$500,000 death benefit; (2) \$5,000 loan value. Owner requests maximum accelerated death benefit. The maximum accelerated death benefit equals  $.75 \times \$500,000$ , less outstanding policy loan (\$5,000) = \$370,000. Lien amount = \$370,000 + \$250 administrative fee = \$370,250. This example is illustrative only and not intended to show actual values. Net Death Benefit = Death Benefit less Lien amount less any policy loan (if applicable). The Available Cash Surrender Value is the maximum available for full surrenders, partial surrenders, or loans.

	Immediately Before Acceleration	Immediately After Acceleration Death Benefit Payment of \$370,000
Death Benefit (Gross)	\$500,000	\$500,000
Premium	\$200 per month	\$200 per month
Lien Amount	\$0	\$370,250
Policy Loan	\$5,000	\$5,000
Account Value	\$32,000	\$32,000
Cash Surrender Value	\$30,000	\$30,000
Available Cash Surrender Value	\$25,000	\$0
Net Death Benefit	\$495,000	\$124,750

*Note: your policy may not provide for Cash Surrender Values and/or Loans. In such case, the maximum accelerated death benefit is the lesser of: i) 75% of the policy death benefit or ii) \$500,000.*

**I acknowledge that I have received and read this Disclosure Statement and I understand that only the actual provisions of the Accelerated Death Benefit Rider will control payment of an accelerated death benefit.**

Owner Signature	Date	Agent Signature	Date





**Banner Life Insurance Company**  
 3275 Bennett Creek Avenue  
 Frederick, Maryland 21704  
 (800) 638-8428

**ELECTRONIC FUNDS TRANSFER  
 PAYMENT OPTIONS**

Policy Owner Name \_\_\_\_\_ Policy Number \_\_\_\_\_  
(leave blank if policy number not yet assigned)

Proposed Insured's Name \_\_\_\_\_ Date of Birth \_\_\_\_\_

**Authorization**

Banner Life will draft the checking account designated on this form for subsequent premiums only (unless initial premium payment is authorized by checking the box below) once the policy has been approved for issue, subject to the terms below.

**Check here to authorize Banner Life to draft my checking account for the initial premium payment and subsequent premium payments subject to the terms of the life insurance contract.**

I understand and agree that this authorization is subject to the following conditions:

- This authorization shall remain in effect until revoked in writing by me or the Company.
- Signing this authorization does NOT mean that coverage is effective; coverage is effective only as stated in the application or Temporary Insurance Agreement, if issued.
- Completion of this form will satisfy the requirement for payment of an amount applied for as required by the Temporary Insurance Application and Agreement.
- Use of the selected payment method does not alter any provisions of any policy issued by Banner Life.
- Banner Life will process the selected payment only when one of the following events occur: 1) Banner Life has approved the policy for issue and there are no documents requiring the owner's and/or insured's signature; or 2) the policy has been accepted and Banner Life has received all of the necessary documents requiring the signature of the owner/insured.
- If necessary, refunds of initial premium will be refunded by Company check.
- If the payment method selected is not honored upon presentation, no coverage will be in effect and Banner Life will terminate any further attempt to use this payment method.

Temporary Insurance is limited to the lesser of: (1) the amount of insurance applied for in the Application or (2) \$1,000,000 minus the amount of insurance on the Proposed Insured's life with the Insurer under any other applications for insurance now pending or other temporary insurance agreements.

**Bank Account Information for Draft from Checking Accounts (Checking Accounts Only)**

**\*\*PLEASE ATTACH A VOID CHECK\*\***

Name of Financial Institution \_\_\_\_\_

ABA Routing Number \_\_\_\_\_ Account Number \_\_\_\_\_  
(routing number typically located on bottom left of check) (must include dashes and spaces as they appear in your account number)

Please indicate your payment frequency for your premium withdrawals.  
 (If no selection is made, withdrawals will be made monthly)

- Monthly     Quarterly     Semi-Annually     Annually

X \_\_\_\_\_  
 Bank Account Owner Signature (Must be Payor, Owner or Proposed Insured as identified on application)      Date

X \_\_\_\_\_  
 Policy Owner Signature (If other than Bank Account Owner)      Date



**Banner Life Insurance Company**  
 3275 Bennett Creek Avenue  
 Frederick, Maryland 21704  
 (800) 638-8428

**AUTHORIZATION TO OBTAIN  
 AND DISCLOSE INFORMATION**

**THIS AUTHORIZATION COMPLIES WITH THE HIPAA PRIVACY RULE**

\_\_\_\_\_  
 Print Name of Proposed Insured / Patient

\_\_\_\_/\_\_\_\_/\_\_\_\_  
 Date of Birth

\_\_\_\_\_  
 Print Name of Person or Organization Providing Information

**AUTHORIZATION**

I authorize any physician, health plan, medical practitioner, medical care provider, psychologist, chiropractor, physical therapist, hospital, nursing home, mental health facility, rehabilitation or ambulatory care center, medical clinic, laboratory, pharmacy, Pharmacy Benefit Manager, treatment facility, insurer, insurance support organization, service provider, Kaiser Permanente, financial institution, consumer credit reporting agency, certified public accountants and tax preparers, educational institution, Federal, State, or Local Governmental Agency, including the Social Security Administration, Veterans Administration, or Workers Compensation Board, an authorized medical officer of a United States Government facility, law enforcement agencies, state and local tax agencies, or other medical or medically related facility, specifically including those persons/organizations listed above, to give or disclose my entire medical record and any other protected health information, or other personal, private, or privileged information concerning me for the past 10 years to **Banner Life Insurance Company**, its agents, employees, vendors or representatives.

I authorize the disclosure of any and all records and information regarding diagnosis, testing, treatment, and prognosis of my physical or mental condition are to be released, including information on the diagnosis or treatment of Human Immunodeficiency Virus (HIV) infection, ARC (Aids-Related Complex) or AIDS, and sexually transmitted diseases; genetic information and genetic testing results; and information on the diagnosis and treatment of mental illness and the use of alcohol, drugs, and tobacco; employment information and history, including job duties, earnings, personnel records, and client lists; information on any insurance coverage and claims filed, including all records and information related to such coverage and claims; credit information, including credit reports and credit applications; other financial information, including pension benefits, finances, tax records, and bank records; business transactions including billing, invoice, and payment records; academic transcripts; law enforcement, court and military records; and information concerning Social Security benefits, or other disability or workers' compensation benefits, including monthly benefit amounts, monthly payment amounts, entitlement dates, and information from my Master Beneficiary Record. Such information shall be referred to herein collectively as "My Information".

My Information is to be disclosed under this authorization so that **Banner Life Insurance Company** may: 1) underwrite my application for coverage, make eligibility, risk rating, and policy issuance determinations; 2) obtain reinsurance; 3) administer claims and determine or fulfill responsibility for coverage and provision of benefits; 4) administer coverage; and 5) conduct other legally permissible activities that relate to any coverage I have or have applied for with **Banner Life Insurance Company**.

I understand and acknowledge that any agreements I have made to restrict My Information, including protected health information, do not apply to this Authorization and I instruct any physician, health care professional, hospital, clinic, medical facility, other health care provider, or other entity to release and disclose My Information, including my entire medical record, without restriction.

This authorization will be valid for two (2) years or a lesser time limit as required by applicable law in the jurisdiction in which any policy is issued.

I understand that I have the right to refuse to sign or to revoke this authorization in writing, at any time, by sending a written request for revocation to the Company at 3275 Bennett Creek Avenue, Frederick, Maryland 21704, Attention: Privacy Official. I understand that a revocation is not effective if any of My Providers have relied on this authorization or to the extent that the Company has taken action in reliance on this Authorization or has a legal right to contest a claim under an insurance policy or to contest the policy itself. I understand that any information that is disclosed pursuant to this authorization may be redisclosed and no longer covered by certain federal rules governing privacy and confidentiality of health information. I understand that if I refuse to sign, alter, or revoke this Authorization the Company may not be able to process my application and it may be a basis for denying my request for coverage, or if coverage has been issued may not be able to make any benefit payments. I understand and acknowledge that I will receive or have received a copy of this authorization.

I understand that My Providers may not refuse to provide treatment or payment for health care services if I refuse to sign this authorization.

\_\_\_\_\_  
 Signature of Proposed Insured / Patient

\_\_\_\_\_  
 Date (required)

\_\_\_\_\_  
 Social Security Number of Proposed Insured

\_\_\_\_\_  
 Agent or Witness Signature



**Banner Life Insurance Company**  
3275 Bennett Creek Avenue  
Frederick, Maryland 21704  
(800) 638-8428

## Request and Authorization for Electronic Policy Delivery

Policy Owner Name \_\_\_\_\_

Proposed Insured's Name \_\_\_\_\_ Date of Birth \_\_\_\_\_

Legal & General America is pleased to offer you the ability to receive and sign for your Banner Life Insurance policy electronically. If your policy qualifies for electronic delivery at the time it's issued, you will receive an e-mail at the e-mail address indicated below which will provide instructions on how to electronically sign for and save/print your policy.

Please note that not all policies are available through electronic delivery, in which instance the policy would be delivered in hardcopy. Here are a few reasons why we may not be able to electronically deliver your policy.

- The Policy Owner , Proposed Insured, and Payor are not the same person.
- Application forms are incomplete or missing signatures.
- You live in New Jersey and have selected a Direct Bill payment option.
- The provided e-mail is invalid.

Your privacy is important to us. At Legal & General America, we understand that the information you provide to us or we collect about you is private. We will only use your e-mail address for communication regarding your life insurance policy.

**By providing your e-mail address and signing below you are indicating your consent to receive e-mail from Banner Life Insurance Company and that you wish to receive your policy through electronic delivery.**

\_\_\_\_\_  
E-mail Address for Electronic Policy Delivery

\_\_\_\_\_  
Policy Owner's Signature

\_\_\_\_\_  
Date



Banner Life Insurance Company  
3275 Bennett Creek Avenue  
Frederick, Maryland 21704  
(800) 638-8428

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## MICHIGAN NOTICE TO APPLICANTS REGARDING REPLACEMENT OF LIFE INSURANCE

**This notice is for your protection and is required by regulations of the Michigan Commissioner of Insurance. Please read it carefully.**

Dropping or changing your existing life insurance to replace it with a new life insurance policy may be disadvantageous because:

A company can deny a claim during the first two years if it can be shown that you withheld information from your application which was important to the decision of whether to insure you. This is called the "**Contestable Period**." If you drop or change policies, you may have to go through the two year period again.

You may pay **Higher Rates** for identical coverage because of your age. Life insurance rates go up as you get older.

**Before you drop, change or cash in your present insurance** and apply for new insurance, you should:

1. Compare the policy **Benefits** and **Options**. The agent is required by law to provide you with all pertinent facts of the change and the insurance company you are considering must notify the company that issued your existing policy.
2. Be aware that you may be required to provide **Evidence of Insurability**. If your health condition has changed since the application was taken on your present policy, you may be required to pay additional premiums under the new policy, or be denied coverage.
3. Compare the **Loan Interest Rate**. The interest rate for new policies is probably higher than for the existing policy. Therefore, you will pay more when you want to borrow the cash value. If you are considering borrowing against your existing policy to pay premiums on the proposed policy, you should understand that in the event of your death, the amount of any unpaid loan, including unpaid interest, will be deducted from the benefits of your existing policy.
4. Find out if the existing policy and/or the proposed policy offers **Dividends or Excess Interest**. Dividends or excess interest can have a significant impact on net policy cost. Remember that no company can guarantee the amount of dividends it will pay in the future, nor can excess interest projections be presented as to imply a guarantee.
5. **Contact the Agent of Your Present Company**. Your present company can often make changes in your existing insurance on terms which are more favorable to you than can another company.
6. Find out if there are income or estate tax consequences if you drop or change your present policy.

You should not drop or change your existing life insurance coverage until after you have been issued the new policy, examined it and found it to be acceptable to you. **Remember you have ten days after receipt of the policy to cancel and obtain full refund.**

**MICHIGAN INFORMATION STATEMENT**  
**The Life Insurance I Intend To Purchase from**  
**Banner Life Insurance Company**  
**May Replace Or Alter Existing Life Insurance**

The following policy(ies) may be replaced as a result of this transaction:

Insurer as it appears on the policy	Insured as if appears on the policy	Policy Number

The proposed policy is:

Type of policy - generic name	Face amount
Signature of Applicant	Date
Address of Applicant	City
	State

I certify that this form and the Notice to Applicants Regarding Replacement of Life Insurance were given to and signed by

\_\_\_\_\_  
 (Applicant - Please print or type)

prior to taking an application and that I am leaving a signed copy for the applicant.

Date	Agent's Signature
	Address
	City
	State